

# We Help Our Clients Manage Risk

## VARIOUS COMPLETED SEARCHES IN 2001

Chief Executive Officer (10)  
President (3)  
Chief Operating Officer  
Chief Financial Officer (4)  
Chief Information Officer (8)  
Chief Technology Officer (3)  
Treasurer  
VP Tax  
VP Sales and Marketing (2)  
VP Call Center Operations (4)  
VP Claims Administration (5)  
Sr. VP E-Commerce (2)  
Corporate Controller (2)  
Plant Manager  
VP Outsourced Operations  
VP Software Development (2)  
Sr. VP Human Resources  
VP Manufacturing

*MWC completed a total of 63  
searches in 2001.*

## THANK YOU

In February 2002, M. WOOD COMPANY celebrated our 32rd year in business. We would like to thank our clients and strategic partners for helping us achieve this significant milestone! By partnering with our clients (emerging start-ups to Fortune 50 companies) in executive search and organizational design we shared successes in very turbulent economic times. **(Goal: Turn fat into muscle)**

## OUR MISSION

M. WOOD COMPANY'S mission is to provide executive search and consulting services through a visionary and consultative process that anticipates organizational issues and develops comprehensive solutions. In addressing the true needs of our clients, this mission drives every aspect of our business.

## RESULTS

In 2001, M. WOOD COMPANY achieved record results and profitability by executing executive search and consulting services in twenty-six states and six foreign countries; **filling 96 percent of all searches in an average of 81 days.**

## GLOBAL REACH

As the United States representative of AIMS International, a global executive search network with offices in 36 countries, we have further expanded our reach in executing assignments across the globe.

If you would like more information on M. WOOD COMPANY, please visit our website at [www.mwoodco.com](http://www.mwoodco.com) or contact Milton Wood, President or John Poracky, Partner at 312-368-0633. We welcome the opportunity to discuss how M. WOOD COMPANY can manage the risk of finding the right talent for your business needs.



**M. WOOD COMPANY**  
Executive Search & Consulting since 1970